



PROOF OF CONCEPT WORKSHOPS

JUMPSTART THE ANALYSIS OF YOUR PROOF OF CONCEPT STUDY DESIGNS TO IMPROVE EFFICIENCY AND ADD VALUE

In pharmaceuticals, the intent of proof of concept trials (PoC's) is both to "move risk forward" and allow unsuccessful compounds to "fail early", ultimately mitigating risk. This can be difficult in practice, adding time and resources, without adding value. Why - because suboptimal PoC design trade-offs result in tests which are not "reliable enough" to instill confidence **not** to move ineffective compounds forward. Fortunately, both efficiency and results can be improved via Decision Frameworks Proof of Concept Workshop.

How is it different? The Proof of Concept Workshop is a unique combination of a proven approach, workshop format, expertise and tools, which enable the quick design and evaluation of numerous PoC alternatives, while imparting skill and independence. Project teams are taught the approach using the most pertinent case studies possible... their own real proof of concept designs.

Evaluate Your Proof of Concept Trial

The over arching goal of a Decision Frameworks Proof of Concept Workshop is to frame and evaluate a real compound PoC study design to the point where either an informed decision can be recommended, or a final evaluation can be completed soon after. By the end of a Proof of Concept Workshop, project teams will have:

- Framed the initial PoC design alternatives
- Assessed and documented key project risks and PoC reliabilities
- Evaluated initial PoC designs, incorporating correct Bayesian mathematics
- Reviewed the initial frame and results with guiding leadership

The PoC Workshop Package

Decision Frameworks PoC workshop package ensures sound capability in the design and valuation of Proof of Concept and other phase gate trials. The package includes:

- **A practical process** to guide teams through the PoC problem frame, assessment of key variables, and valuation
- **DTrio Pharma PoC software** to facilitate the approach
- **Pre-defined PoC case studies** to provide relevant practice and reference both during and after the workshop
- **Real PoC problem analysis** to fundamentally progress a decision



- **Design & evaluate alternative PoC's correctly**
- **Align teams and management to make better PoC decisions**
- **Validate key project risks and reliabilities of alternative**
- **Build capability within the organization**

Select the Best Workshop Format

Decision Frameworks Proof of Concept Workshop is offered in two formats to accommodate the appropriate focus for your organization.

Option 1 - Team Focused PoC Workshop

The aim of this workshop is to take one project team through the framing & analysis of their PoC and get them to a point where they can put forward a recommendation.



5-day Individual PoC Project Workshop Agenda

Day 1 - Fundamentals of Valuing PoC Trials

Day 2 - Actual PoC Frame Development

Day 3 - Frame Approval; PoC Design 1 - Analysis & Insight

Day 4 - PoC Design 2 & 3 - Analysis & Insight

Day 5 - Initial Results & Path Forward Meeting

Option 2 - Company Focused PoC Workshop Program

This program is for companies that have multiple compounds, with PoC trial designs to consider, and want to improve organizationally how PoC's are evaluated and selected. The program includes four three-day workshops and involves three different PoC project teams. The first session is a preparatory workshop aimed at bringing a few key individuals from various PoC project teams together for skill development and specific PoC "pre-framing". The successive sessions are individual team workshops aimed at taking specific project teams through the framing & analysis of their own PoC's.

3-day PoC Preparatory Workshop Agenda

Day 1 - Fundamentals of Valuing PoC Trials

Day 2 - Pre-Framing Actual Upcoming PoCs

Day 3 - Pre-framing Insights and Large Group Workshop Preparation

3-day Individual PoC Project Workshop Agenda

Day 1 - Actual PoC Frame Development

Day 2 - Frame Approval; PoC Design Analyses & Insight

Day 3 - Initial Results & Path Forward Meeting

Contact Information

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